# Joining the Federation's shared ownership campaign



The Federation is developing a new campaign on shared ownership – it will boost the profile of this great product across the country on a scale that's never been done before.

Housing associations that provide shared ownership properties now have the opportunity to join this campaign.

## Why should my organisation join the campaign?

- Housing associations have been providing shared ownership for decades, but awareness and
  understanding among the public is not as high as it deserves to be, and there are growing
  misconceptions about it that need to be tackled.
- Right now, associations are delivering more shared ownership than ever before, so we believe this is **the perfect time** to take an ambitious look at this great product.
- That's why we're launching a new campaign to **explain shared ownership with one voice**, creating a strong, consistent and recognisable brand, and redefining what it is and isn't.

## What do you get for joining?

- Your organisation will be part of a three-year strategy that develops a new shared ownership brand, changes public perception, and raises profile through a national advertising campaign.
- This includes a campaign toolkit of shared ownership branding materials, including templates and resources, that you can easily apply to your marketing and advertising activities, making savings on design costs.
- You'll get access to a new campaign website that will educate the public about what shared ownership is (and isn't). This will include a national shared ownership property portal that will feature your shared ownership listings and will generate enquiries for your properties.
- You can attend interactive marketing workshops that will get to the heart of your business objectives, so we can ensure the campaign delivers for your organisation and your regional market(s).
- Finally, your organisation will be part of a sector-wide data collection exercise that will be used effectively **influence politicians and the public** and bust shared ownership myths.

## How does my organisation join?

- Housing associations can sign up by paying an annual contribution to the campaign.
- We've calculated subscription costs based on the amount of shared ownership properties you own, and worked with our members to check these costs are accessible and affordable.
- You can read about our <u>pricing model</u> to understand what it means for you. And register your intention to sign up through an <u>online form</u>.

#### When will the campaign will be ready?

- It will launch in January 2020
- However, you will get access to campaign materials before this, in October 2019.